

# Coaltrans Japan 2019

17 - 18 September 2019

Tokyo, Japan



## Agenda

### Tuesday 17 September 2019

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08:50 - 09:00 **Coaltrans opening remarks**

09:00 - 09:45 **Global Steam Coal Market Outlook**

- How did we get here?
- What you may have missed in 2019
- Key drivers for change in the global coal trade flows and prices in 2020

**Speakers:** Keynote - Dr. Fabio Gabrieli Director of Dry Bulk Analysis and Strategy Mercuria Energy Trading

09:45 - 10:30 **Japanese power: projecting thermal coal demand**

- Overview of JERA and changes to the business environment
- Integration of EDF Trading's Coal and Freight Business
- Source diversification for JERA Coal Stations
- Ongoing coal-fired power projects and planned new projects
- Optimization including synergy with LNG trading

**Speakers:** Keynote - Sunao Nakamura Managing Executive Officer (Chief Operating Officer, Optimization Department) JERA Co., Inc.

10:30 - 11:00 **Networking refreshment break**

11:00 - 11:30 **Global trade flows**

- Impact of changing import levels in China
- Demand for high CV coal to Japan, Korea and Taiwan
- Supply of high quality thermal coal to North East Pacific
- Forecasting trade volumes and prices

**Speakers:** Keynote - Claire Pickard-Cambridge Asia Solid Fuels Manager Argus Media

11:30 - 12:00 **Overcoming challenges in securing financing for mining projects**

- Challenges facing coal miners looking for financing
- Impact on coal markets of longer term energy mix changes

- Is there hope for coal financing?

**Speakers:** Lachlan Shaw Director, Head of Commodity Research National Australia Bank

12:00 - 12:30 **Australia: Satisfying Japan's need for high quality coal**

- Production outlook for the year ahead
- Availability of high quality Australian coal that can meet Japan's coal specifications
- Can Australian coal prices be competitive within the Asian seaborne market?
- Factors impacting new coal mining projects

**Speakers:** Keynote - Tats Sakaguchi Director of Marketing - Japan Whitehaven Coal Limited

12:30 - 13:45 **Networking lunch**

13:45 - 14:15 **USA: The case for US coal in Asia**

- Comparison of coal production in Eastern vs Western America
- Can US coal prices be competitive in the East Asian market
- Place for US coal as Japanese buyers look to diversify their imports
- Challenges with US coal logistics: high rail and shipping freight rates
- How have US mine consolidations impacted

**Speakers:** Dianna Ridgway Senior Vice President - Research Doyle Trading Consultants

14:15 - 14:45 **Growing demand for premium quality Russian coal in North-East Asia**

- Coal handling capacity & expansion plans at far eastern coal ports
- Specification of Russian coal
- Production & export forecast
- Rising freight rates making Russian coal comparatively competitive

**Speakers:** Sergey Tyan Head of Pacific Sales and Trading Carbo One Asia Y. K.

14:45 - 15:30 **Indonesia: Steady supply of affordable coal for blending**

- Indonesian production, export and domestic demand update
- Specifications of Indonesian coal
- Blending of Indonesian coal in Japanese coal-fired power plants

**Speakers:** F Hary Kristiono Chief Operating Officer PT Medco Energi Mining Internasional  
Hendra Sinadia Executive Director APBI-ICMA

15:30 - 16:00 **Networking refreshment break**

16:00 - 16:30 **Forecasting freight rates and import challenges**

- Changing trade flows of seaborne coal to Japan
- Forecasting freight rates for the year ahead
- Analysing the effect of the IMO 2020 fuel oil ban on shipping market
- Challenges with getting financing for new vessels
- Trends for spot market against long term contracts

**Speakers:** Henriette Van Niekerk Head of Drybulk Analysis - Dry Cargo Clarksons Platou Shipbroking TM

16:30 - 17:00 **The flow of coal in Asia - facilitating supply during the era of geopolitical factors**

- The new factors in the movement of coal brought by obstacles in global trade
- Factors and how it still impacts local energy mix
- Challenges and opportunities to strive in the new normal

**Speakers:** Mari Seki North Asia Manager Dragon Energy Group


17:00 - 17:30 **China: Impact of changing import volumes**

- How much of China's 2019 coal quota is left?
- Forecasting Chinese imports for the rest of the year
- Impact of variations in Chinese import levels on price and supply of seaborne coal
- Impact of Chinese coal regulations on Asia coal market
- Are Chinese imports slowing down?

**Speakers:** Sarah Liu Vice President Fenwei Energy Information Services Co., Ltd.

17:30 - 17:35 **Coaltrans Closing remarks**

17:35 - 19:30 **Evening Reception**

 **Wednesday 18 September 2019**

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09:20 - 09:30 **Coaltrans opening remarks**

09:30 - 10:00 **Coking coal price forecast**

- Overview of the Asian metallurgical coal market
- Identifying the primary drivers of metallurgical coal supply/demand in 2019-2020
- Where are metallurgical prices heading over the next year?
- Is increasing consumption of ferrous scrap a threat to coking coal prices?

**Speakers:** Miriam Falk Senior Commodity Analyst Fastmarkets MB Research

10:00 - 10:30 **Threats to Japanese coking coal supply**

- Changing faces of mine ownership and new projects in pipeline
- New environmental liability legislation and impact of activist activity
- Challenges of securing new investment and financial assurity
- Current rail and freight issues and constraints

**Speakers:** Gary Cochrane Managing Director Resource Management International Pty Ltd

10:30 - 11:00 **Networking refreshment break**

11:00 - 11:30 **Ensuring a responsible coal supply chain**

- What is a responsible coal supply chain
- Using technology to improve efficiencies
- Who benefits and how?
- Managing risks through a responsible coal supply chain

- Reporting on the SDGs through responsible coal sourcing

**Speakers:** Anne-Claire Howard Executive Director Bettercoal

11:30 - 12:00 **Coal to hydrogen initiative**

- What is coal to hydrogen?
- Why is this being used in Japan?
- How this project can support Japan with reducing emissions in the transport sector as well?
- Is there another break through using this hydrogen?

**Speakers:** Keynote - Toshihiko Miyagawa Representative Director SAKURA Business Consulting Inc.

12:00 - 12:30 **Using carbon capture and storage as part of a clean coal initiative**

- Global Status of CCS Update
- Advantages of using CSS in your coal business
- Existing CCS projects in Japan

**Speakers:** Keynote - Hiroshi Nambo Branch Representative – Japan Global CCS Institute

12:30 - 12:35 **Coaltrans Closing remarks**

12:35 - 14:00 **Networking lunch**

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