

Coaltrans India 2020

17 - 19 February 2020

Goa, India



Agenda

Monday 17 February 2020

12:00 - 14:30 Coaltrans cricket tournament

Take part in the bi-annual Coaltrans cricket match which is held on lawn 8 at the Grand Hyatt Hotel in Goa. It is a sociable tournament with a dash of fierce competitiveness! A great way to start the event and network with delegates.

To book your place please email Julia.harty@euromoneyplc.com

16:30 - 18:00 Roundtables

Take part in a heated debate led by an industry expert during the roundtables. Enjoy lively conversations with old friends and new contacts. **The roundtables will be held in Salao 5.**

There are 2 roundtable sessions each lasting 45 minutes:

16.30-17.15 Roundtable session 1

17.15-18.00 Roundtable session 2

1. **Indian financial market:** How is falling Indian GDP impacting the coal & electricity sector
2. **The rise of electric vehicles:** How will EVs increase demand for power and for coal
3. **Responsible Supply chain:** How can Indian producers and consumers of coal improve their ESG performance?
4. **Renewables:** How quickly should we expect to see renewables in the Indian power market?
5. **Coal quality:** Coal sampling and financial impact on Coal India and consequences for consumers

Speakers: R.P Singh Secretary General Quality Council of India

Tim Buckley Director of Energy Finance Studies Institute of Energy Economics and Financial Analysis

Vivek Sharma Strategy Lead Shell India Pvt Ltd.

18:00 - 20:00 Informal welcome reception with Indonesian food

You're invited to this informal drinks reception, hosted by Adaro. There will be carnival dancers and Indonesian food for you to enjoy.

Lawn 2 - Grand Hyatt

15:30 - 19:00 Registration open

Tuesday 18 February 2020

08:00 - 08:50 **Registration opens**

08:50 - 09:00 **Opening remarks**

09:00 - 09:45 **Noble coal market update**

- Looking at the key drivers for change in supply and demand
- Forecasting the price of coal
- What will be the main challenges with exports?

Speakers: Rodrigo Echeverri Head of Research Noble Resources International Pte Ltd

09:45 - 10:15 **Changing coal trade flows: traders' perspective**

- How are falling coal prices impacting coal trade in India?
- Changing coal flows since suppliers of coal to Europe looking for new buyers in Asia
- Impact of financial market: India facing financial crisis after sharp economic downturn
- How popular is hedging in Indian coal trading, will this pick up?

Full panel TBC

Speakers: V. K Arora Chief Mentor Karam Chand Thapar & Bros (CS) Ltd

10:15 - 10:45 **Networking refreshment break**

10:45 - 11:30 **Steady supply of cheap Indonesian coal**

- How have Indonesian miners coped with a period of oversupply?
- Changing Indonesian policy and regulations
- Keeping the competitive advantage in a price sensitive market

Speakers: Sreejith Chalakkal Chief Marketing Officer PT Bayan Resources Tbk
Joyanta Chakraborty Principal Mining Engineer PT SMG Consultants
F Hary Kristiono Chief Operating Officer PT Medco Energi Mining Internasional

11:30 - 12:00 **Coal market outlook and impact on US exports**

- Xcoal update
- Market trends and recent developments
- Views on the year ahead

Speakers: Sujogya Kumar Dash Managing Director India & South East Asia Xcoal India

12:00 - 12:30 **Forecasting South Africa production & export volumes for the year ahead**

- Meeting domestic demand: Changing levels of coal demand from Eskom
- Evolving coal trade flows around Southern Africa
- Overcoming the barriers of poor infrastructure on coal transport
- Challenges in securing funding for South African Miners

Speakers: Zaheer Surka Executive Director Ikwezi Mining (Pty) Ltd

12:30 - 14:00 **Networking lunch**

14:00 - 14:30 **Steel market overview**

- Steel pricing trends in India and China
- Key drivers for change in the market
- Changing steel trade flows

Speakers: Charlotte Rao Steel reporter Argus Media

14:30 - 15:00 **Met coal price forecast**

- Forecasting the price of met coal for the year ahead
- Key drivers for change in the market
- Changing global met coal trade flows

Speakers: Greg Holt Associate Editor, Coking Coal Argus Media

15:00 - 15:30 **Impact of 2020 iron ore lease expirations on Indian market**

- Expiration of iron ore mine leases in 2020 and auctions of those mines
- Potential for 6 months of being a net importer of iron ore
- Can stockpiles reduce period of imports?
- Impact on Chinese steel production of temporary drop in iron ore production
- Global iron ore market overview for the year ahead

Speakers: Devanshi Singh Steel Raw Materials Analyst CRU Group

15:30 - 16:00 **Networking refreshment break**

16:00 - 16:45 **Changing dynamics of coal transport into and around India**

- IMO2020 – how will it impact freight rates and are people ready?
- Reverse cargo journeys to reduce freight rates
- Shipping coal from east coast to west coast in lieu of rail transport
- Expansion plans for Indian railway and contentious issue of land acquisition
- Overcoming challenges with coal transport by rail in India

Speakers: Govind Kumar Gautam Managing Director Fast Freight

V. K Arora Chief Mentor Karam Chand Thapar & Bros (CS) Ltd

Chandi K Sharma MD Shipping OPG Power Generation Pvt Ltd

H S Bajwa Director Of Traffic Ministry of Railways, Government of India

16:45 - 17:40 **Debate: “Is burning coal in India’s best interest”**

We request that you respect Chatham House rules. Please do not take quotes from this sessions for publication of any kind. This is to encourage open discussion and a lively debate.

For:

- Need to electrify India to provide power for all
- Coal as a cheap, stable fuel source with low geopolitical risk
- Challenges with current renewable options

Against:

- Impact of burning coal on environment
- Inability to meet coal demand leads to expensive imports
- Chicken and egg: need to switch to renewables to drive innovation and advancements in this area

Speakers: V. K Arora Chief Mentor Karam Chand Thapar & Bros (CS) Ltd
Rahul Bhandare Chairman Knowledge Infrastructure Systems Pvt Ltd
Clyde Russell Asia Commodities Columnist Thomson Reuters

17:40 - 17:45 **Closing remarks**

18:00 - 20:00 **Informal welcome reception with Indonesian food**

Enjoy drinks and fire breathing dancers at our annual networking party, hosted by Xcoal, as you mingle with the conference delegates.

Lawn 2, Grand Hyatt

Wednesday 19 February 2020

09:00 - 09:20 **Registration open**

09:20 - 09:30 **Coaltrans opening remarks**

09:30 - 10:00 **How long will the rise in demand for petcoke last?**

- Change in government regulations leads to rise in use of petcoke
- Rise of use of petcoke in cement making as prices become competitive against coal
- How long will demand for petcoke last?
- Impact of move towards petcoke on coal market

Speakers: Nitin Ambhaikar Managing Director Exotron Thermal Pvt Ltd
S.K Gupta Consultant Independent Consultant

10:00 - 10:30 **Overview of Indian cement market**

- Construction & infrastructure leading to increasing demand for cement
- Forecasting likely demand for coal from next years cement manufacture
- Choosing coal vs. petcoke as the fuel for cement making
- Overview of changes to clinker, gypsum and limestone markets this year

Speakers: S.K Gupta Consultant Independent Consultant
Sanjay Kumar Strategic Sourcing Director LafargeHolcim
Yagyesh Gupta Chief Procurement Officer JK Cement Ltd

10:30 - 11:00 **Networking refreshment break**

11:00 - 11:30 **Beneficiation in the Indian coal market**

- Reviewing the changing rate of beneficiation of coal in India and predicting the likely future rates
- Given the high ash content of Indian coal, what are the consequences of not washing coal?
- Has legislation around transporting high ash coal led to an increase in beneficiation?

- What are the roadblocks of greater use of washing at mine mouths?
- Learning from the best: what are the global best practices for coal beneficiation?

Speakers: Ratnesh Rai Managing Director QA Testing Laboratories Pvt Ltd
Durgesh Sharma Business Head - Minerals Cotecna Inspection India
R. K Sachdev President Coal Preparation Society of India
H L Sapru CEO Monnet Daniels Coal Washeries Ltd
R Srikanth Professor & Dean National Institute of Advanced Studies

11:30 - 12:00 **India's future energy mix**

- Forecasting demand for energy in India over the next 5-10 years
- Place for coal as a reliable fuel source
- When will renewable prices fall below coal?
- How are the oil and gas markets fairing in contrast to coal in terms India's electrification strategy?

Speakers: R Srikanth Professor & Dean National Institute of Advanced Studies
Clyde Russell Asia Commodities Columnist Thomson Reuters
Tim Buckley Director of Energy Finance Studies Institute of Energy Economics and Financial Analysis

12:00 - 12:45 **Indian power producers**

- Forecasting Indian power production for the year ahead
- How will advancements like electric vehicles impact demand for power?
- Can unfair power purchase agreements be renegotiated?
- Will Coal India realistically be able to ramp up demand to meet production?
- How long will Indian demand for seaborne coal last?
- Procurement process: Choosing the right coal for your power plants

Speakers: Kapil Dhagat EVP - Coal Jindal Steel & Power Ltd

12:45 - 12:50 **Coaltrans closing remarks**

12:50 - 14:00 **Networking lunch**
